

# ANKIT AGARWAL

Cybersecurity Leader | Zero Trust Transformation | Identity Security | Cyber Risk & Resilience  
Bangalore, India | ankitagarwal001@hotmail.com | linkedin.com/in/ankit79



## PROFESSIONAL SUMMARY

Cybersecurity leader with CISO-level accountability for securing global enterprises across Zero Trust, identity, security operations and cyber risk. Led global systems and cyber security at Coforge (formerly Encora) for 10,000+ users and 100+ clients, delivering programmes published as Zscaler, Silverfort, CyberArk and Veeam case studies. Now its VP – Enterprise Architect, embedding security-by-design guardrails for the CIO function and leading Zero Trust programmes for global clients. Top 100 CISO (2023), FUELD Trend Setter Award (Dubai), Certified Chief Risk Officer; co-author of "Securing Startups".

## CAREER HIGHLIGHTS

|                           |                           |                    |                            |                 |                       |
|---------------------------|---------------------------|--------------------|----------------------------|-----------------|-----------------------|
| 95%                       | 34.5M                     | 10,000+            | 250                        | 40%             | 500 Gbps              |
| remote work on Zero Trust | policy violations blocked | identities secured | privileged accounts on MFA | faster recovery | anti-DDoS in 3 months |

## EXPERTISE

Cybersecurity Strategy & Roadmap | Zero Trust Architecture (ZTNA, SSE) | Identity Security (IAM, PAM, MFA) | Security Operations (SOC, MSSP) | Cloud Security (AWS, Azure, GCP) | Cyber Risk & GRC (CCRO) | NIST CSF, ISO 27001, SOC 2, CIS | Data Protection & Privacy (CDPO) | Cyber Resilience, BC / DR | AI Security & Governance | Executive & Audit Reporting

### Tools & Platforms

Security: Zscaler (ZIA, ZPA, CASB, DLP), CyberArk (PAM, EPM), Silverfort, Guardicore, Fortinet, Imperva, Trend Micro

Identity & Workplace: Microsoft Entra ID, Okta, Intune, Jamf, Microsoft 365, Exchange Hybrid

Cloud & FinOps: AWS (Control Tower, Organizations, IAM Identity Center), Azure (Landing Zones, Policy), GCP, Terraform

Resilience & Network: Veeam, Arbor DDoS, Cisco, HPE NNMI/TeMIP

Automation & Data: Python, PowerShell, Microsoft Graph API, BigQuery | Enterprise Apps: SAP FSCM

## PROFESSIONAL EXPERIENCE

Coforge Ltd (formerly Encora; acquired Dec 2025) May 2020 – Present  
Bangalore, India

Vice President – Enterprise Architect May 2026 – Present

Vice President – Global Systems & Cyber Security May 2025 – May 2026

Senior Director – Global Systems & Cyber Security Jan 2024 – May 2025

Head – IT Infrastructure, Security & System Architecture May 2020 – Jan 2024

### Enterprise Architecture & CIO Office (May 2026 – Present)

- Led the proposal and solution design for a Zero Trust programme at a major US airline (130,000 devices): application discovery, ZPA policy design and phased rollout plan; converted to a signed engagement.
- Set security-by-design guardrails for the CIO function: CIS/NIST baselines, reference architectures and an ARB gate sponsored by the CIO, CISO and DPO.
- Enforce cloud security guardrails across AWS, Azure, GCP: identity federation, policy-enforced tagging, AI-service restrictions and budgets, as code.
- Advise clients on IAM rationalisation (Okta to Entra ID, PIM, lifecycle workflows) and cyber resilience; secured the M&A integration of 14,000+ assets.

### Global Systems & Cyber Security (May 2020 – May 2026)

- Owned global cyber security, infrastructure and cloud (₹100+ Cr budget); security roadmap aligned to NIST, ISO 27001, COBIT and Zero Trust.
- Led Zero Trust transformation (Zscaler ZIA/ZPA, CASB, DLP) scaling remote work from 10% to 95%: 2.2B transactions, 34.5M policy violations prevented in 3 months, ~700K threats blocked monthly (Zscaler case study).
- Brought 10,000+ AD identities under control: 100+ unmanaged service accounts surfaced, MFA on 250 privileged accounts, risk high → low, aligned to ISO 27001, SOC 2 and cyber-insurance requirements (Silverfort case study).
- Rolled out PAM (~4,200 users) and EPM (~5,000) across Windows, macOS and Linux; automated credential management, lower cyber-insurance premiums (CyberArk case study).
- Set up 24x7 SOC/NOC via MSSP covering India, APAC, the US and LATAM; endpoint protection on 3,000+ devices, Intune/Jamf management, 10,000+ users.
- Built cyber resilience: immutable 3-2-1 backups across 3 clouds and 40 offices, 40% faster recovery (Veeam case study).

**Project Director**

Bangalore, India

- Deployed **500 Gbps** anti-DDoS mitigation in a record **3 months** (**₹50 Cr** revenue); refreshed **200+** Cisco core routers with **zero** business-hour impact (**₹70 Cr**); HPE NNMI/TeMIP for **1,000+** elements.
- Achieved **98% CSAT**, **98%** efficiency and **zero** delay penalties; owned **security, risk, compliance, BCP and DR** for the national telecom backbone.
- Cut **SLA penalties from 7% to 0.5%** in **6 months** by aligning site teams, client and government officials.
- Directed the **₹200 Cr (INR 2B)** BSNL MPLS **network transformation** portfolio: **3** concurrent programmes, **150+** staff and OEM partners.

**National Institute for Smart Governance (NISG)**

Dec 2012 – Oct 2016

**Senior Consultant – Technology Management**

Chandigarh, India

- Advised Govt. of Punjab on **₹500+ Cr (INR 5B+)** e-governance programmes (State WAN, State Data Centre) with HCL, HPE, Sify.
- Closed State Data Centre **RFPs re-floated 4 times**; redesigned the SWAN from unsecured to **secured**; built a **550 sq m** mini State Data Centre.
- Migrated **3,000+** mailboxes from Exchange to Zimbra, saving **~₹12 Cr (INR 120M)** in licence costs.

**Back Office IT Solutions Pvt Ltd (NAV Backoffice)**

Sep 2006 – Dec 2012

**Senior Manager – Networks**

Jaipur, India

- Ran data centres and IT for India and US offices; raised hosted-application **SLA from 95% to 99.9%**; moved the data centre **overnight** with **zero** business-hour loss; **SAS 70** compliant **3 years** running.

**Earlier Career**

System Administrator, Jabil Circuit (2005–06) | Knowledge Executive, New Horizons (2004–05) | Lecturer, Jaipur Engineering College (2001–04)

**EDUCATION**

M.Tech, Computing Systems &amp; Infrastructure, BITS Pilani

2020

Diploma, Business Administration, ICFAI

2006

B.Tech, Computer Science &amp; Engineering, MBM Engineering College, Jodhpur

2001

**AWARDS & CERTIFICATIONS**

- Trend Setter Award – FUELD Conference, Dubai (Zero Trust leadership)
- Top 100 CISO – 12th InfoSec Maestros Awards (2023)

**Certifications:** Certified Chief Risk Officer (BCAA UK, 2024) | Certified Enterprise Risk Professional (IRM India, 2022) | PGP, Artificial Intelligence for Leaders (Great Lakes, 2020) | PGP, Cloud Computing | ISO 27001 Internal Auditor | CDPO | PMP (PMI, 2019–2022) | ITIL (2011) | Six Sigma Green Belt (KPMG, 2011)

**PUBLICATIONS & CASE STUDIES**

- Co-author, "Securing Startups: From Idea to IPO – Security Practices for Every Stage" with Sanil Nadkarni (ISBN 978-93-6554-898-3). Security, compliance and risk playbook for each growth stage, from first product to IPO readiness. <https://www.amazon.com/dp/9365548985>
- Case study – Zscaler: Encora Zero Trust transformation. <https://www.zscaler.com/customers/encora>
- Case study – Veeam: Encora data resilience. <https://www.veeam.com/resources/customer-stories/encora.html>
- Case study – CyberArk: Encora privileged access. <https://www.cyberark.com/customer-stories/encora/>
- Case study – Silverfort: Encora identity protection (2026). <https://www.silverfort.com/resources/reducing-risk-from-high-to-low-how-encora-brought-every-ad-identity-under-control-with-silverfort/>
- Express Computer (AI-era identity): <https://www.expresscomputer.in/news/how-encora-is-building-its-identity-and-security-foundation-for-the-era-of-ai-agents/131132/>
- BankInfoSecurity: <https://www.bankinfosecurity.asia/winning-customer-employee-trust-in-uncertain-times-a-20679>
- CXO Junction (interview): <https://cxojunction.com/cybersecurity-leaders-must-think-question-objective-of-implementation-to-seek-effective-way-of-doing-it-says-ankit-agarwal-head-it-governance-architecture/>
- CIO Insider India: <https://www.cioinsiderindia.com/cxoinsider/industrywide-collaboration-intelligence-sharing-key-to-successfully-tackling-cyber-threats-nwid-5747.html>
- ETEdge Insights: <https://etedge-insights.com/technology/cyber-security/navigating-the-rising-tide-of-cybercrime-in-a-hyper-connected-world/>
- Conference talks (YouTube): [https://youtu.be/gNN0\\_3MePW0](https://youtu.be/gNN0_3MePW0) | <https://youtu.be/8Cs1vuv5DA8>